

OptumHealthSM Care Solutions

“OptumHealth helps 60 million Americans each year better manage their health care challenges, finance their health care needs and achieve their health and well-being goals. To find out more about OptumHealth’s services, visit www.optumhealth.com.”

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Offered by:



www.ihcgroup.com

Transplant Centers of Excellence Network

The OptumHealth Centers of Excellence (COE) network is the largest in the nation, boasting over 130 centers. COE network facilities undergo the most rigorous qualification process in the industry. Qualification includes semi-annual evaluations of clinical data, annual clinical surveys administered by OptumHealth, and periodic medical director site visits. Once qualified clinically, OptumHealth leverages its unparalleled national purchasing power and contracting expertise to negotiate contractual rates that are designed to address the full transplant episode, drive costs down and control variation in costs. OptumHealth’s national average contractual discount for the full transplant episode is 50% of billed claims charges. OptumHealth transplant contracts provide economic savings and variation protection for the full transplant episode. All contracts include:

- Pre-transplant period per diem and/or percentage of charges rates
 - Evaluation
 - Hospital and physician services, inpatient and outpatient
- Transplant period case rates
 - Organ acquisition, procurement and all transplant related donor services, blood/marrow acquisition and donor search charges
 - Transplant procedure, hospital and physician charges
 - 90 days post discharge*
- Post transplant period per diem and/or percentage of charges rates
 - Hospital and physician services, inpatient and out patient

Transplant Access Program

CAs an extension of the COE network, OptumHealth offers the Transplant Access Program (TAP). The TAP network provides additional financial protection and increased access in the event a patient cannot receive care at a COE. TAP programs must meet minimum statistical clinical criteria to qualify, but do not meet the criteria required for full COE qualification. Economically, TAP programs have the same contractual structure and experience the same deep savings and variation protection as the COE programs.

Extra Contractual Services

To ensure financial protection in all transplant situations, OptumHealth offers extra contractual services on a case-by-case basis. This is available for patients at nonnetwork facilities who cannot be moved to a COE or TAP program.

Resources and Services

Online access to all contracts

- Online access to facility clinical data and cost statistics
- Dedicated account management
- Quarterly and annual reporting
- Ad hoc client-specific analysis
- Onsite and web-based training
- CEU accredited national clinical conferences and web-based education

Please call 860-289-1844, ext. 307 for more information on the Compass Solutions program.

• Competitor networks typically do not include the 90 day post discharge period in the case rate. This can result in significantly increased financial risk to the payer, as more than 15% of charges can occur in this period.

